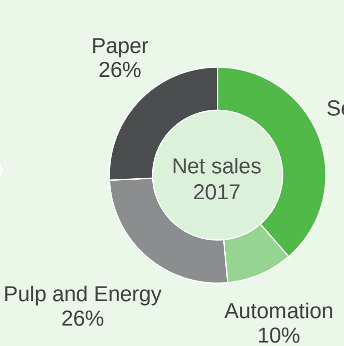
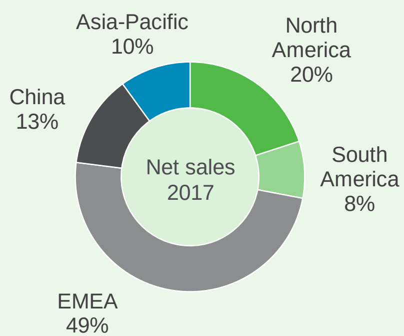
Valmet

Key financials 2017	Orders received	Net sales	Order backlog
	3,272 M€	3,058 M€	2,458 M€

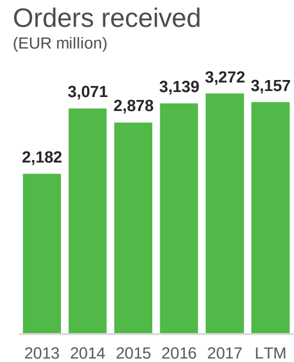
Comparable EBITA	Comparable EBITA	Employees	Operating cash flow
218 M€	7.1% of net sales	12,268	291 M€

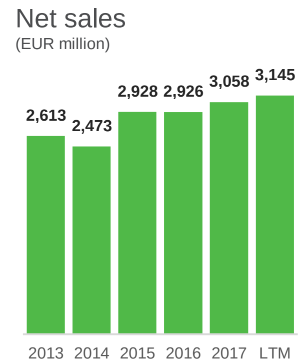


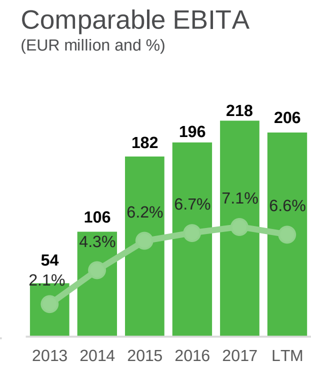


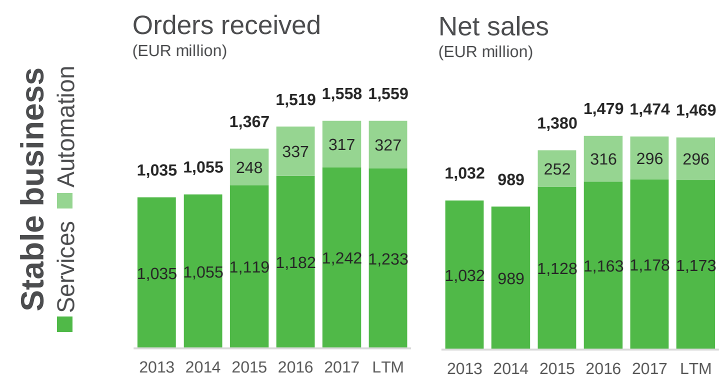
Balance sheet figures As at Mar 31, 2018	Gearing	Equity ratio	ROCE
	-12%	39%	5%

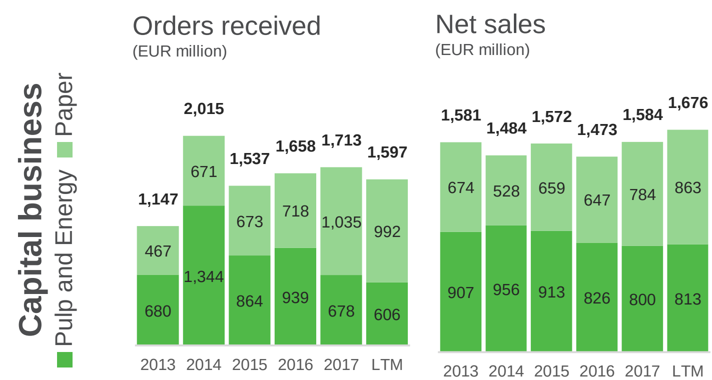
Interest-bearing liabilities	Net interest-bearing liabilities	Balance sheet total	Total equity
201 M€	-102 M€	2,884 M€	832 M€











LTM = Last twelve months (April 1, 2017 – March 31, 2018)
2013 financials on a carve-out basis.
Automation has been consolidated into Valmet's financials since April 1, 2015, when the acquisition was completed.
Automation Q1/2015 figures are stand-alone figures based on Metso's reported figures and pro forma figures excluding Process Automation Systems and are therefore indicative only. Figures for Q2/2015 and onwards are Automation business line figures (including internal net sales and orders received).

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Strong market position in markets that grow

Services

8.0 EUR bn | **~1-2%** p.a.

- Increasing pulp, energy, tissue, board and paper production
- Gradually aging installed base
- Capacity increases in China, South America and Asia-Pacific

39% of net sales

Automation

2.0 EUR bn | **~1%** p.a.

- Investments in new pulp and paper machines and power plants
- Aging machines and installed automation systems
- Demand for intelligent technology

10% of net sales

Pulp

1.4 EUR bn | **~1%** p.a.

- Growth in board and tissue consumption in Asia
- Need for virgin wood pulp, as recycling rates can not grow infinitely
- Increased size of pulp lines and mills

17% of net sales

Energy

2.0 EUR bn | **~1%** p.a.

- Growth in energy consumption
- Demand for sustainable energy
- Modernization of aging plants
- Incentives and regulation

10% of net sales

Tissue

0.7 EUR bn | **~3%** p.a.

- Fastest growth in emerging markets
- Rise in purchasing power and living standards in emerging markets

9% of net sales

Board

1.0 EUR bn | **~2-3%** p.a.

- World trade, e-commerce and emerging markets growth drive packaging
- Shift from plastic packaging to renewable materials
- Demand for light-weight board

10% of net sales

Paper

0.3 EUR bn | **~-1%** p.a.

- Increasing role of digital media decreases demand for printing and writing papers
- Some growth in emerging markets

6% of net sales

Estimated market size for current offering (EUR) | Anticipated long-term market growth | Market drivers | % of net sales (2017)

Investment highlights

- Strong market position in markets that grow
- Stable business, with EUR 1.5 billion of net sales, offering stability, growth and profitability
- Capital business, with flexible cost structure, offering growth and profitability potential
- Continuous systematic development
- Technology leader with unique offering

Financial targets

- Net sales for stable business to grow over two times the market growth
- Net sales for capital business to exceed market growth
- Comparable EBITA: 8–10%
- Comparable return on capital employed (pre-tax), ROCE: 15–20%
- Dividend payout at least 50% of net profit